

QlikView

Business Intelligence Success:

Manufacturing



QlikView Scalability for Industrial Equipment Company

Industry: Heavy Machine Rental

Annual Revenue: Over \$10 Billion

Solution: QlikView 10 Rental Utilization Dashboard

CLIENT SITUATION

Possessing a vast compressor and generator fleet, with a growing global network of rental depots and service centers in more than 50 countries, US-Analytics' future client quickly outgrew their Business Intelligence technology, and was in rapid need of a technical solution that could grow with them and provide global support.

SOLUTION

US-Analytics implemented the ease and finesse of QlikView's self-service model, and was quickly able to visualize the percentage of rental fleet utilization and its impact on financials. The consolidation of data across multiple servers and the ability to "slice and dice" the information afforded reporting visibility from multiple cross-relational fronts, enabling data to be seen from any angle, while maintaining the utmost security. Incorporating currency conversions so data could be seen from either the local currency or converted to a centralized currency, such as the US dollar or the Euro, provided the company with an even deeper, easier-to-grasp, view of their bottom line.

RESULT

With the expertise offered by, and the strong relationship built with US-Analytics, the industrial equipment manufacturer is now able to produce more steadfast reports, leading to better business decisions in an emerging, global business market.